

Governors' Camp Collection

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TERMS & CONDITIONS – VALID WITH EFFECT FROM 1ST FEBRUARY 2017

The following terms & conditions which are subject to change without notice apply to the Services offered by and Rates issued by Musiara Ltd and or Governors Balloon Safaris Ltd and or Governors Camp Rwanda Ltd and or Governors Safaris Rwanda Ltd (“the Companies”). It is a condition of making a reservation with the Companies that these terms and conditions are accepted in full and non-adherence to our terms & conditions may lead to withdrawal of contract rates and release of bookings.

Kenyan Law: It is a condition of making a reservation with the Companies that the client agrees that these terms and conditions constitute a contract under Kenyan Law and the client agrees irrevocably to the exclusive jurisdiction of the Kenyan Courts and that in the event of any dispute or action of any kind against the Companies that dispute or action shall be heard under Kenyan Law in the Kenyan Courts.

Seasons: The start and end dates of the various seasons are shown on the face of the contract rate sheet. Clients are requested to check these carefully, as seasons in Kenya and Rwanda are not identical.

Governors' Camp, Little Governors' Camp: Rates include full board accommodation, 3 meals per person per night booked, purified water and welcome drink, laundry, together with applicable VAT thereon, and transportation of tourists. Transportation of tourists will be in our custom built 4WD vehicles. It includes all air strip transfers and two extended excursions daily into the famous Masai Mara National Reserve and surrounding areas, to local Masai Villages (Manyattas), and to / from the local schools and other community and conservation projects we support and which guests may wish to visit. The amounts invoiced for transportation of tourists are shown separately on each client invoice and the charge for each service is clearly stated on the invoice. Rates exclude drinks, personal expenses, Manyatta entrance fees and Park Fees. There is a supplement for the Justus Suite and the price is available upon request.

Governors' Private Camp Rates include full board accommodation, 3 meals per person per night booked, & all soft drinks, beers and house wines, laundry, together with applicable VAT thereon and transportation of tourists. Transportation of tourists will be in our custom built 4WD vehicles. It includes all air strip transfers and two extended excursions daily into the famous Masai Mara National Reserve and surrounding areas, to local Masai

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MUSIARA LTD & GOVERNORS BALLOON SAFARIS LTD & GOVERNORS CAMP RWANDA LTD & GOVERNORS SAFARIS RWANDA LTD - TERMS & CONDITIONS – PAGE 1/9

P.O. Box 48217, 00100, Nairobi Kenya

Tel: (+254) 20 2734000 - 6; Fax: (+254) 20 2734023 / 4; e-mail: reservations@governorscamp.com, website: www.governorscamp.com

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Villages (Manyattas), and to / from the local schools and other community and conservation projects we support and which guests may wish to visit. The amounts invoiced for transportation of tourists are shown separately on each client invoice and the charge for each service is clearly stated on the invoice. **Rates exclude** Champagnes, selected fine wines, spirits and liqueurs, personal expenses, Manyatta entrance fees **and Park Fees**. Governors' Private Camp is available on an exclusive use basis by booking and paying for 6 or more tents per night. If less than 6 tents are booked per night then clients may be sharing the camp with other FIT's or small groups.

Governors' Il Moran Camp Rates include full board accommodation, 3 meals per person per night booked, & all soft drinks, beers and house wines, laundry, together with applicable VAT thereon, and transportation of tourists. Transportation of tourists will be in our custom built 4WD vehicles. It includes all air strip transfers and two extended excursions daily into the famous Masai Mara National Reserve and surrounding areas, to local Masai Villages (Manyattas), and to / from the local schools and other community and conservation projects we support and which guests may wish to visit. The amounts invoiced for transportation of tourists are shown separately on each client invoice and the charge for each service is clearly stated on the invoice. **Rates exclude** Champagnes, selected fine wines, spirits and liqueurs, personal expenses, Manyatta entrance fees **and Park Fees**. Only children over 8 years of age will be accommodated in this camp.

Loldia House: Rates include full board accommodation, 3 meals per person per night booked, purified water, & laundry, together with applicable VAT thereon, and transportation of tourists. Transportation of tourists will be in our custom built 4WD vehicles to Lake Nakuru National Park and / or Hells Gate National Park, to local flower farms, to the local school, bird-watching, to Crescent Island, or exploring the ranch by vehicle. The amounts invoiced for transportation of tourists are shown separately on each client invoice and the charge for each service is clearly stated on the invoice. **Rates exclude** drinks and personal expenses, **Loldia Conservation Fees and Lake Nakuru / Hells Gate Park Fees, Crescent Island entry fees.**

Mfangano Island Camp: Rates include full board accommodation, 3 meals per person per night, purified water and welcome drink, laundry, together with applicable VAT thereon, and transportation of tourists. Transportation of tourists will be by custom built boat to / from the lodge, to the local village and school, and to principal points of interest around the island. The amounts invoiced for transportation of tourists are shown separately on each client invoice and the charge for each service is clearly stated on the invoice. **Rates exclude** drinks and personal expenses. There are no park fees applicable to visits to Mfangano Island.

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Sabyinyo Silverback Lodge: Rates include full board accommodation including 3 meals per person per night booked, laundry, room service, drinks (wines, beers & soft drinks) and applicable VAT. Rates exclude drinks (champagnes, liqueurs & spirits), personal expenses, transfer costs & vehicle hire, Gorilla Trekking Fees and Community Bed Night Fees. There is a supplement for a Suite and the price is available upon request.

PROVISIONAL BOOKINGS: Bookings may initially be held by clients as provisional bookings. Where this is the case the duration for which a booking is held as a provisional shall be set by the Companies at their sole discretion. It is agreed by clients that if during the period when a provisional booking is held the companies receive requests from other clients for the services reserved then the client holding the initial provisional booking may be given 72 hours in which to confirm or release that booking.

CHILD POLICY: Governors' Camp, Little Governors' Camp and Governors' Private Camp, Loldia House and Mfangano Island Camp: Child rate on accommodation is available for children under the age of 16 years old. Infants under the age of 3 years are accommodated free of charge.

Governors' Ilmoran Camp: Child rate on accommodation is available for children under the age of 16 years old. Children under the age of 8 years are not permitted at Governors' Ilmoran Camp, although special requests can be made and confirmed at time of booking.

Sabyinyo Silverback Lodge: Child rate on accommodation is available for children under the age of 16 years old. Infants under the age of 3 years are accommodated free of charge. Please note that Gorilla Trekking is only available for children over 15 years of age.

Applicable Accommodation rates: The child rate per child per night is indicated on our tariff sheet. The applicable charge for two adults and one child is the per person adult charge for two pax plus the child rate per night. If the child is sharing with one adult then the applicable charge is one adult charge for one pax plus the child rate per night.

Mara Park fees for children: A child park fee rate is available for children who are under 18 years old. Children under the age of 3 years do not pay park fees.

Governors' Balloon Safaris - Child rate on the Governors' Balloon Safari is available for children under the age of 16 years old. Children under the age of 8 years are not permitted partake in the Balloon Safari, although special requests can be made and confirmed at time of booking subject to final confirmation by the Pilot on the launch field.

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FUEL SURCHARGE: FUEL PRICES IN EAST AFRICA ARE CLOSELY LINKED TO THE INTERNATIONAL PRICE OF CRUDE OIL. IF FUEL PRICES INCREASE SIGNIFICANTLY THEN A FUEL SURCHARGE WILL BE LEVIED TO COVER FOR THIS INCREASE. THIS WILL BE COMMUNICATED TO YOU IN ADVANCE. GENERAL CONDITIONS BELOW APPLY.

HOT AIR BALLOONING IN THE MASAI MARA: This service is provided by Governors Balloon Safaris Ltd. This rate includes transportation of tourists directly to / from their lodge of origin in custom built 4WD vehicles, and transportation of tourists in a custom built Hot Air Balloon. The rate also includes a freshly cooked champagne bush breakfast after landing and VAT on the breakfast. **Rates exclude** Park Fees and Balloon Landing Fees. **Additional Terms and Conditions specific to Ballooning:** Prior to flight all passengers are required to sign a Terms and Conditions document specific to ballooning. A copy of this document is available in advance upon request and is available on our website at www.governorscamp.com

WALKING SAFARI IN THE MASAI MARA: This rate includes transportation of tourists in custom built 4WD vehicles to / from a private concession area where walking is undertaken. The rate also includes a freshly cooked champagne bush breakfast (or evening sun-downer in case of an afternoon walking safari) as well as VAT on the breakfast or sun-downer. PLEASE NOTE – WALKS MAY NOT BE AVAILABLE IN GREEN SEASON. PLEASE CHECK AVAILABILITY. **Rates exclude** Park Fees payable to Mara North Conservancy. Please enquire for current rates.

TRANSPORTATION OF TOURISTS IN THEIR OWN VEHICLE (SOLE USE OF VEHICLES): Our policy at Governors' Camps is to accommodate 4 - 6 clients per vehicle in a standard Landrover. Larger vehicles are available and may be used for larger groups. Should clients wish to guarantee no other clients are in their vehicle they will have to pay a higher transportation charge. Please ask us if you wish to know the cost. This must be booked in advance and may not be available at certain times of year.

MFANGANO ISLAND CAMP – DAY EXCURSION FROM MASAI MARA: The day excursion rate includes transportation of tourists by light aircraft from the Masai Mara to Mfangano Island and return to the Masai Mara, transportation of tourists by custom built boat to / from the lodge, to the local village and school, and to principal points of interest around the island. The amounts invoiced for transportation of tourists are shown separately on each client invoice. The rate also includes breakfast and lunch, and VAT on these services. **Rates exclude** drinks and personal expenses. There are no park fees applicable to visits to Mfangano Island.

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Mfangano Island Camp operates with a 12 passenger aircraft and our costings are based on using this aircraft. However, we are able to obtain larger aircraft and the relevant cost if applicable, will be given to the client at the time of reservation. Costs are based upon 2 people sharing.

MFANGANO ISLAND CAMP – PER SEAT FLIGHT CHARGES FROM MASAI MARA: During high and mid seasons return tickets to Mfangano MAY be available on our aircraft on a per seat basis. Please enquire for availability. Availability will be confirmed in writing upon request. Such tickets may only be booked (if available) together with overnight accommodation and other services at Mfangano.

INTERNAL FLIGHTS IN KENYA:

The Governors' Camp Collection operates its own 14 seat Cessna Grand Caravan. We offer daily flights between Nairobi Wilson airport and our properties at Loldia, Masai Mara and Mfangano, and charter flights throughout the region.

- Please contact us for assistance with reservations if necessary.
- Scheduled service flights are available between Nairobi and the Masai Mara and between other destinations in Kenya. Rates and times are available on request.
- Charter flights to and from Mfangano Island Camp, or any of our properties can be arranged. Rates are available upon request.
- **Terms and conditions for flights are contained in a separate document called "Flight Terms and Conditions". Clients should refer to that document for detailed terms and conditions relating to flights**

ROAD TRANSFERS

- Please contact us for assistance if necessary. Rates are available upon request.

FLYING DOCTOR COVER

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- We are able to organise Flying Doctor emergency medical evacuation insurance cover if requested. Service details and rates are available upon request. This must be booked in advance together with the principal reservation.

SPECIAL INTEREST GROUPS

- Governors' Camp is able to host many types of special interest groups. We can include in your group specialists in areas as diverse as Anthropology, Art, Astronomy, Botany, Conservation, Ecology, Fishing, Music, Ornithology, Photography, Wildlife Film and Zoology. Please contact us with your requirements.

WEDDINGS, INCENTIVES, BIRTHDAYS AND OTHER SPECIAL OCCASIONS / LARGE GROUPS

- Governors' Camp has a long history of successfully catering for weddings, incentives, birthdays, anniversaries and other special occasions. We have a specialist team on hand to assist you with organising these events. Please contact us for assistance.

Wedding arrangements in Kenya	Price as per principal extras listing
All seasons Governors' Camp Wedding Package	
Following services are included: - Organisation of necessary papers in Kenya - Official registration as well as transport of marriage registrars - Organisation of wedding ceremony with set up of tent by the river - Private wedding lunch with wine for up to 6 guests - Professional bouquet for the bride and decoration for wedding ceremony - Wedding cake for up to 6 pax and a bottle of sparkling wine - Private candlelit dinner on the veranda of the bride and grooms tent - Surprise bush breakfast during their stay in camp	The following documents will be required prior to the wedding: - Copy of passport of bride and groom - Copy of birth certificate of bride and groom - Affidavit that bride and groom are single - if divorced: decree absolute - if widowed: death certificate of former spouse and previous marriage certificate - letter stating full names, address, occupation of couple and parents of both The following rules have to be considered when planning a wedding in

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- Small wedding present	Kenya: - Wedding couple must spend at least 2 working days in Nairobi before the wedding - Wedding can only take place after a 4 day stay in Kenya - Original of passport and birth certificate is needed in Kenya
Professional photographer during the wedding: price, including flights etc upon application. Senior staff at Governors' Camp are happy to assist with photography at no charge	Video coverage during the wedding: We can provide a cameraman. If requested we shall provide a quotation that includes return flights, accommodation, filming and editing. Music: We can offer this service at no extra cost for the use of a CD/Tape player. The clients should bring the music of their choice.

Please note, we cannot guarantee that Government and institutions in your country of residence will always recognise a Kenyan Marriage Certificate. We strongly recommend that you take the precaution of organising a civil marriage in a Registry Office or equivalent upon your return from Kenya in order that you avoid any issues in future and we cannot be held liable for issues that may arise in the event this recommendation is not followed.

SUPPLEMENTARY CONDITIONS;

INSURANCE: It is a condition of using the rates and services offered by the Companies that all clients (including individuals, companies and other legal entities) have in place adequate insurance cover against all risks associated with travel in Africa and it is a requirement of using the services offered by the Companies that all clients (including individuals, companies and other legal entities) take out appropriate travel, medical and other insurance prior to departure of clients from their country of origin. A visit to Africa and particularly a Safari entails an element of risk and neither the Companies nor their officers and employees shall be liable in way for any loss or damages expenses or costs arising from any incident involving clients (individuals, companies and other legal entities) that may occur whilst using any of the services provided by the Companies or third parties contracted by these companies.

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It is the responsibility of every client (including individuals, companies and other legal entities) to assess their own insurance requirements and to organise appropriate insurance. In the event of failure of any client (individual, company or other legal entity) to comply with these insurance conditions and requirements or to organise appropriate insurance then neither the Companies nor their officers or employees nor any third party contracted by these companies shall be liable in any way for any loss or damages expenses or costs arising from any incident.

Rates

- Green Season Rates may not be applicable to incentives or other large groups with special requirements. These will be quoted on a case by case basis.
- These rates apply unless Governors' Camp has confirmed in writing any special or discounted rates **prior to the arrival** of the relevant clients.

Cancellation conditions for all services: Bookings cancelled or reduced in number between the following days from noon of the accommodation / flight date are charged as indicated:

- **60 - 36 days** 20% **35 - 20 days** 50% **19 – arrival** 100%

If any room or portion of the reservation is re-sold then no cancellation fee will be charged for accommodation re-sold.

Tour Leader: Bona fide tour leaders and guides are charged as indicated in our rates. However, for those tour leaders/guides accompanying groups of 15 or more full paying clients, we allow one bona fide tour leader/guide complimentary in tour guide accommodation per every 15 full paying pax in the group. The number of tour leaders/guides in such large groups must be indicated at the time of booking for them to qualify for this complimentary accommodation. PLEASE NOTE, HOWEVER, that we will invoice the client for statutory VAT charges payable by on these complimentary Tour Leaders. Tour leaders / guides will be accommodated in guide accommodation but may be offered guest tents at the discretion of Musiara Ltd if such tents are available.

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Payment Terms (FIT bookings): A deposit of 100% of flight costs and 50% of accommodation and other services is payable upon confirmation of a booking and the balance is payable 60 days prior to arrival. By prior written agreement and alternative deposit payment plan may be agreed.

Payment Terms (Incentives and other Large Groups): (as a guideline, incentives and large groups are reservations where the cost exceeds US\$10,000): **Deposit payment schedules for these bookings (regardless of when they are accommodated) will be agreed on a case by case basis at the time of reservation. As a guideline, a 50% deposit is payable upon confirmation of a booking and the balance is payable 60 days prior to arrival as a minimum but for such bookings accommodated in June and the July – October High Season, we may request deposits on a case by case basis in the preceding April / May. Please note that for particularly large groups we may require additional advance payments.** Unless otherwise agreed in writing by Musiara Ltd / Governors' Balloon Safaris Ltd / Governors' Camp Rwanda Ltd, these deposits are **non-refundable**. Special requirements (menus etc) for these groups will be discussed and agreed in advance on a group-by-group basis.

Singles: One adult plus one child sharing a room will be invoiced at one adult sharing plus one extra bed for the child. Large reservations whereby the accommodation comprises mainly of singles may be subject to double occupancy charges at certain times of the year. Therefore, when quoting for groups with large numbers of single tents kindly confirm with us prior to quoting to your clients.

Water - We provide guests purified water from our Reverse Osmosis plants to our guests together with a sterile personal container. This water together with applicable VAT thereon is included in the rate. Bottled water is available at an additional charge from the Bar.

We will endeavour to maintain these rates and advise clients as soon as possible of any increases. However, due to currency fluctuations and increases in costs and taxes beyond our control we reserve the right to increase rates without notice. All rates are subject to change. Any booking where a deposit has been agreed and paid will not be subject to any such an increase in rates. All vouchers issued and bookings made by you shall be subject to the terms and conditions contained in this document (or amendments that we may communicate to you in writing) unless otherwise agreed in writing in advance by BOTH parties.

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